



## Agile comes to Direct ...

Pavel Teichman

IS Development Manager

Direct Pojišťovna, a.s.

30.9.2011 Prague



### **Motivation**

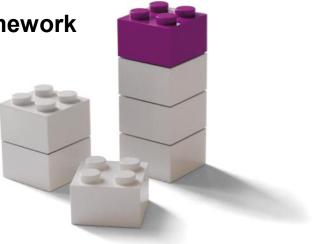
#### What

Goals, plan, reality, achievements, lessons learned, ...

## Why

- Present my point of view on agile
- Share my experience
- I enjoy coaching based approach in SCRUM

• It's simple and powerful management/process framework





### **About**

## **RSA Group**

- Insurance company (non-life)
- Established in 1710
- 120 countries
- 20 millions of customers

## Direct Pojišťovna, a.s.

- Insurance company (car, motorbikes, household and travel insurance)
- Established in 2007
- Czech direct insurance leader



## Note #1 Why agile is (not) option

- Economy is dramatically changing
- Launching of product in shortest time as possible
- Effectiveness pressure
- Global-local competition
- Focus on linchpins
- Agile is the way...





## Agile startup in company Status

#### Goals

- Improve quality & time to market
- Engage team improve team/company cooperation
- Share knowledge through whole team (no knowledge gurus)
- Enjoy fun ☺

### **Starting point**

- Legacy insurance application Java EE (millions LOC, hundreds of tables)
- Web selling application Java EE, JSF, …
- Stable team, very good knowledge (system & processes), relatively positive feedback from business
- Lack of quality, relatively long time to market, hard to cancel some feature development – investigate impacts
- Full life cycle covered development & application support, strict SLAs



## Agile startup in company Plan

## General approach

- Revolutionary change with pilot team
- Let's try it, processes will be modified during first sprints
- Look for experience, coaching, mentoring...
- Empower linchpins

### **SCRUM** process implementation schedule

- 4/2011 strategy approval by management
- 5/2011 first presentation of scrum to whole team
- 5/2011 intensive scrum training, pilot team set-up
- 6/2011 PO training
- 6-7/2011 pilot team start according new process
- 8/2011 evaluation (after 5 sprints)
- 8/2011 presentation of team structure and basic rules to TL a new SM, day after to the whole team
- 8/2011 full SCRUM implementation



## Agile startup in company Plan

#### **Teams & basic rules**

- 3 teams (5-6 members), 2 architects and manager
- Team is independent, no shared capacity
- Teams are specialized for 2 main systems
- Each team covers all processes (projects, fast-track changes, application support)
- 70% of capacity for new development
- Production first principle
- First sprint begins in 3 days prepare yourselves





## Agile startup in company Reality

#### First task

- Sit together, prepare board, do first sprint planning manage everything by yourselves
- "Wow"

#### Pilot team success

- Implementation on time and great satisfaction of business
- "They had great user stories and PO, we don't ..."
- "They didn't perform application support ..."
- One possible answer it's fact, it's reality

## Team expectations – too optimistic – everything will change in ideal

- "Until we will have ideal environment we can't do SCRUM, it will not work..."
- "First you have to change everything, than we can start"



# Agile startup in company Reality

#### **New rules & habits**

- "SCRUM is good for development not for support"
- Let's try it, it will work ...

## **New roles & responsibility**

- Team leaders vs. Scrum masters who will sign my vacation problem
- TL is now technical coach, personal development, evaluation

## New team responsibility

- "Who will solve it?"
- Team

### First retrospectives

Action focused, empower the team that can improve and change



## Agile startup in company Reality

### Planning/coordination over teams

- 2 coordination meetings weekly focused mainly to production
- 1 coordination meeting weekly focused mainly to new development
- Planning abstraction principle
  - On project level playing with mandays
  - On team level playing with points
- Planning cycle- Company change stack -> Enterprise backlog -> Release plan Team backlog

### **SCRUM** is guilty

- Everything that worked till today, can't work because of SCRUM ...
- People can leave "Hey, I have to leave because, my tasks will be visible, I cant work on my secret agenda"



### Note #2 Are we X or Y

- Theory X and Theory Y are theories of human motivation created and developed by Douglas McGregor at the MIT Sloan School of Management in the 1960s
- X employees are lazy and avoid work if they can
- Y employees are self-motivated and self-control
- X -> Y
- I believe that we are born to be Y...



## Agile startup in company Achievements

- Done = Done
- Most of people enjoy agile way of working (believe they are more satisfied)
- Most of people are proud of their independence & responsibility
- Most of people more understand how they participate on company success
- Improved quality (less production problems)
- Increased team performance
- Team/people skills increased (cross-functionality)
- Increased visibility for management
- Increased visibility between team and in teams
- · Higher customer satisfaction





## Agile startup in company Lessons learned

- It's up to you! ☺
- Find linchpins that will help you
- Don't change too many things that works fine
- SCRUM is good, but not salvation or silver bullet
- Process is independent on technical environment
- Good environment can amplify performance
- Do big changes if possible don't do pilot teams...
- Regularity rhythm & focus is good
- Find excellent coach/mentor ©
- Look around
- Simplify
- Big corporate environment is open to changes!





# Agile startup in company Challenge

- Simplification of processes & tools
- Follow lean principles
- TDD
- Become more crossfunctional support learning
- Powerful PMO integration & PO engagement
- Feature driven teams (not specialized for system)
- More focus on sprint reviews, more visibility across team and company





## The final

- Agility is only in our minds ...
- Agility is mind change (My Problems -> My Solutions)
- Done is done principle...
- Benefit from SCRUM built-in principles
- Contact me like to share my knowledge
- Q&A







## Thank you!

pavel.teichman@gmail.com http://cz.linkedin.com/in/pavelteichman http://agilefuture.tumblr.com